

Foreword from Group Managing Director, Jonathan Parker

2022 is proving to be an extremely busy year for EDSB and I am delighted that we have started the financial year so strongly, with the addition of some exciting new contracts across the board. We have also welcomed some fantastic new starters to EDSB, and we look forward to welcoming more additions to the team over the coming months.

I appreciate that over the summer we have had a tough couple of months dealing with the holiday season and I'd like to say thank you to everyone for their efforts in covering across all the teams to ensure the work continues to be delivered. For everyone that has had break, I hope you are back relaxed, refreshed and raring to go!

I am aware that resource is stretched across the business, but we are recruiting to fill these positions, and using a range of approaches to make sure we get the best people into EDSB. As I'm sure you know, we have the recruitment recommendation scheme in place, so please do send in the details of any ex-colleagues, friends or family who you think would be a good fit for EDSB.

As we head into Q3 which starts in October, I know that we can finish off the second part of the year as strongly as we have started.

As always, I would like to thank everyone for their hard work, loyalty and commitment to EDSB. I hope that you enjoy reading the newsletter.

Jonathan

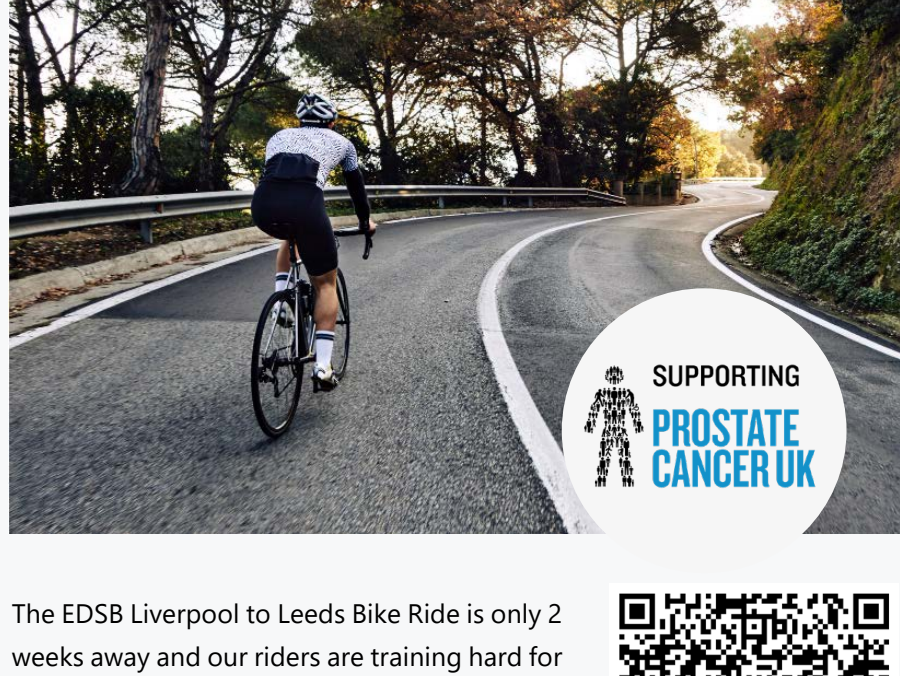
Congrats to retiree, Kevin Lorryman



Congratulations from the OneTeam at EDSB to Kevin Lorryman who retired this summer. For over 3.5 years Kevin has played a huge role in the development of EDSB's Passive Fire division and he will be dearly missed by everyone.

Kevin and his wife plan to enjoy their retirement in their camper van travelling around Europe for many years to come. Thank you Kevin for your hard work and valuable knowledge, you have earned a well deserved retirement.

Liverpool to Leeds Bike Ride



The EDSB Liverpool to Leeds Bike Ride is only 2 weeks away and our riders are training hard for this marathon trip. We are raising plenty of money for Prostate Cancer UK, but we are not at our target just yet and it is not too late to donate. Simply scan the QR code to the right to be taken to the EDSB JustGiving page and please donate whatever you can afford.



#OneTeam

EDSB People

It's been a busy summer at EDSB with lots of new recruits and moves and changes. Here's a summary of what's been going on since our last newsletter in April.

New Starters – Welcome!

Ellie May Harrison	Apprentice Service Engineer
Charley Cram	Apprentice Service Engineer
Scott Forster	CRM
David Hicklin	Passive Fire Technical Surveyor
Asim Hussain	Apprentice Install Engineer
Ellis Robinson	Trainee Service Engineer
Dale Haywood	Install Engineer
Craig Howard	Service Engineer
Chris Thomas	Service Engineer
Damien Smith	CRM
Karl Merry	Service Engineer

Promotions – Congratulations!

Mike Stoner	Southern Regional Sales Manager
Paul Ridgley	Technical Surveyor (North)
Jamie Perry	Technical Surveyor (Midlands)
Nathan Doggrell	Technical Surveyor (South)
Emma Osler	CRD Admin Manager
Nicola Cramp	Compliance & Invoicing Manager
Shanice Cassidy	Engineer Attendance Manager
Fiona McKenna	Sales & FAM Admin Manager
Claire Mahon	Customer Care & Portals Manager

Moves and Changes

Andy McNabb	Customer Care & Portals Administrator
Kim Gibson	Sales Support Administrator
Leander Mossman	Procurement Manager (Install)
Nadiene Gower	Procurement Manager (PFWH)

Current Vacancies

Service Engineers (London/Leicester/South/Leeds)

We are looking for Service Engineers to carry out the routine maintenance of Fire Alarms, Intruder Alarms, CCTV, Access Control, Portable Extinguishers, Disabled refuge and call/toilet systems, smoke vents, dampers Emergency Lighting, in accordance with the current Standards and Codes of Practice. We have positions across the Midlands, London, the South of England and Scotland.

Commissioning Engineer (South)

We are looking for a Southern based Commissioning Engineer to commission, test and sign off Fire & Security systems and any other platforms deemed necessary for the business.

Fire Door Inspectors/Joiners (Leeds/Manchester/Midlands/South)

We are looking to recruit Fire Door Inspectors/Joiners throughout the UK, who will be responsible travelling regionally to a variety of sites to inspect fire doors and carry out joinery work. Applications are welcomed from experienced Fire Door Inspectors currently working within the Fire Protection and Service industry.

Fire Damper Engineer (Birmingham)

We are now looking to recruit a Fire Damper Engineer in the Midlands, who will be responsible for travelling regionally to a variety of sites to carry out the testing, maintenance and installation of fire and smoke dampers.

Passive Fire Engineers (North/Manchester/Midlands/South)

We have roles for Passive Fire Engineers in the North, North West and South, who will be responsible travelling regionally to a variety of sites to carry out the installation of fire stopping systems. Applications are welcomed from experienced Fire Stopping Engineers currently working within the Passive Fire, Fire Protection and Service industry.

Install Engineers (Yorkshire/Midlands)

We have vacancies in Yorkshire & the Midlands for Install Engineers. This role will involve multiple system type installation to pre-commissioning of Fire, Intruder Alarm, CCTV, Access Control and DDA systems in accordance with the current standards and Codes of Practice.

Passive Fire Estimator (Leeds)

We have a vacancy for a Passive Fire Estimator based in the Leeds DTC to support the Design and Sales team, by producing accurate and compliant quotations for our clients.

Business Development Manager (South)

We have a vacancy for a Southern Business Development Manager to work across the Southern region, identifying new business opportunities and strengthening relationships with existing clients.

Engineer Attendance Co-ordinators (Leeds)

We have vacancies for three Engineer Attendance Co-ordinators based in the Leeds DTC. This role involves liaising with customers, being a point of contact for engineers, booking in works with customers and dispatching engineers to cover callouts.

Procurement Manager (Service) (Leeds)

We have one vacancy for a Procurement Manager (Service) to be based between DTC and KBC. This role involves checking off orders, goods receiving items, raising general orders and managing the Procurement Inbox.

Fire Door Technical Surveyor (Leeds/Manchester/Sheffield)

We are looking to recruit a Fire Door Technical Surveyor to work within the Passive Fire Estimating Team, focusing on all elements of Fire Doors. The role includes attending site, completing visual inspections and technical surveys, undertaking audits, producing reports and recommendations and checking the work once designed, to ensure accuracy.

If you would like any more details on the above vacancies, or would like to apply, please contact [edsbcareers@edsb.co.uk](mailto:edsbcareers@edsb.co.uk)

Don't forget the Recruitment Recommendation scheme – if you recommend someone to come and work at EDSB, you could earn £500 as a thank you!

Grassroots: Holbeck Moor JFC

EDSB Compliance Solutions have supported many grassroots football teams over the past few years and this year is no different. We are very proud to partner with Holbeck Moor JFC, a local team to our Leeds office but also a completely new team. When Manager Chris Gamble contacted EDSB for our support, we were delighted and honoured to be part of something very exciting and different to the rest, it seemed a perfect match for our business.

EDSB have sponsored a number of Holbeck's youth teams as well as their 'Holbeck Huskies' initiative to get children as young as 3 years old enjoying the game. It is their commitment to the local community which we find so endearing and we are sure they are destined for huge things in the future.

Chris explains to EDSB what it's all about:

"We officially launched Holbeck Moor JFC on the 2nd May 2022. We set up Holbeck Moor JFC for many reasons. Holbeck doesn't have a junior football club, so children in the local area were having to travel further afield to play grassroots football. We wanted to bring a club to the area and really give back to the community. When we set up the club, we had 32 children, since then we now have 120 registered. Our club has grown beyond our wildest dreams. We have children from ages 3 to 14 currently. We initially had Under 9's, Under 11's, Under 13's & Under 14's teams, but recently we have added an Under 7's & Under 10's team.

We also have our Holbeck Huskies, which is for our younger ones starting at age 3 until 6. As a club we want to continue to grow and continue to work with the local community. We have already offered free summer camp mornings, where some of our coaches have taken time out of their own working day to put on these sessions for the children, where we had over 40 children attend. One thing we also wanted to do, was not only give back to the local community, but to those who help others. That's why we have formed partnerships with charities. Every age group has a charity partner, each charity partner is proudly shown on the sleeve of that team's kit. As the club grows, so will our charity partners. We are excited for our future and are very thankful for the support from EDSB in believing in us and coming on this journey with us. As we always say, 'Stronger Together.'"

Chris, from everyone at EDSB we can't wait to see your teams grow over the next few years and we wish you every success developing local grassroots in Leeds.



Fleet News Driver Training School



Following on from the launch of the Safer Driver Competition earlier in the year, we are always looking at different strategies to ensure our drivers are the best on the road.

As well as our Vehicle Management System which is in all our vehicles and ensures the safety of everyone driving alone, we are running a Driver Training School which runs alongside the Safer Driver Competition.

The Safer Driver Competition means everyone can earn points for good driving skills, as well as lose points for poor driving. As part of Driver Training School, all the aspects of the scheme will be explained, so as a learning experience, anyone in the bottom quarter of the points table can understand how to improve their driving and therefore their score. We will be using our external trainer, Jim O'Hara, who many of you will be familiar with, as he has run Driver Training courses over many years at EDSB.

The Driver Training School will be held quarterly at Leeds DTC. The scores from the Safer Driver Competition will reset every 3 months, meaning everyone has a chance to be top of the leaderboard.

For anyone who has access to a company car or van, the vehicle essentially makes up one of the tools needed for the job. EDSB provides training for all other aspects of the role, and as always, we take driver training very seriously. We have worked hard for many years now to ensure the EDSB Fleet is one of the safest around.

Fleet will be running the Driver Training School course and will shortly be in touch with invites for the September School. Please take the time to make the most of the training, and wherever possible, improve your driving. EDSB wants to ensure that it has the best reputation for its driving skills and that everyone can learn how to drive as safely as possible.

Passive Fire Team Building Event



This month saw the Passive Fire Team Building event at Teamsport Go-karting, Leeds. The aim of the day was to get all team members together (post Covid) finally after 2 years of lockdown and working remotely.

The team has grown to almost double its size during lockdown with a lot of new faces so the chance to get everyone together and have some fun was too good to miss.

Following the quarterly review meeting everybody participated in a go-kart tournament which was won by **Nathan Best**, congratulations to your excellent driving!

We look forward to the next team event!

EDSB Q2 Sales Meeting



In July EDSB held its quarter 2 sales meeting at the Leeds Design and Training Centre with the theme of 'innovation'. The event focused on opportunities for EDSB to develop post lockdown with a range of new products and technology.

Despite the difficult times over the past couple of years, the EDSB sales team are still breaking records, currently **103%** of sales target YTD and have acquired some amazing new clients into the business which has led to further growth of our engineering teams across our Installation, Service & Passive Fire divisions.

Congratulations to the entire sales and sales support team for your hard work and dedication to achieving your targets once again.

#OneTeam

Special Achievement Award Dudley Gray



Dudley Gray (left) joined EDSB over 12 months ago and from the start he has shown ambition and enthusiasm in his role. He has passed his advanced fire design course with flying colours and is now completing his own designs, which is an achievement in itself for someone with no previous fire and security knowledge. We are very proud of his progress and look forward to his contribution for many years to come.

The Special Achievement Award was handed to Dudley not only for his personal development but also for his commitment to EDSB.

Well done Dudley!

Questions & Answers with Scott Forster, Client Relationship Manager

In August's Questions & Answers section we speak to Scott Forster, a new addition to the Client Relationship team. Scott brings a wealth of experience from this industry and is a great character within the team. Team News finds out more about him...

How long have you been at EDSB now?

10 weeks

What is your role in the business?

Client Relationship Manager

How have you found it since you joined, is it what you expected?

Very enjoyable but at the same time very busy – yes, it is what I expected overall.

What challenges do you face in your role?

Mainly keeping up to date with the many disciplines within EDSB's portfolio, including a few new services which previously I had not dealt with such as Passive Fire as well as managing client expectations on a daily basis.

How would you describe working at EDSB?

Very fast paced but fun and rewarding at the same time! It's nice to feel part of a large team that work together and also in the same direction.

Please tell us what you find rewarding in your role?

For me, being part of a business that you can see growing constantly, and over the years ahead you can see the potential for so much more growth is very exciting. I look forward to playing my part in EDSB and contributing to that success.

Outside of EDSB, what do you like to do in your spare time?

I like to play over 40's, 11 a side football at quite a good standard, along with spending time with my children and family who also keep me busy.

Thanks Scott, keep up the good work!



#OneTeam

